

# OUR SERVICES

Property Short-Term Rental Management

Property Photography | Website Development

Transfer Services | Vehicle Rentals



## Discover our services

## What we offer



Hospera is bringing the "New Hospitality Era" to the short-term hospitality industry, a concept that inspired its very name. We offer comprehensive property management and marketing solutions for vacation rentals, specializing in short-term rental property management with innovative services designed to provide seamless support for both property owners and guests.

As a trusted partner, we handle every aspect of short-term hospitality, from listing creation and

booking management on top platforms like Booking.com and Airbnb, to guest services, including transfers and car rentals. Our expertise extends to professional property photography, digital marketing, and website development, ensuring maximum visibility and increased bookings. Additionally, we take care of cleaning and property maintenance, providing guests with high-quality stays while offering property owners a stress-free management experience.

With a strong commitment to quality, professionalism, and competitive pricing, we invite you to take the next step with us and become part of the New Hospitality Era.

# Property Management

Property Listings | Booking Management Cleaning Services | Technical Support Guest Communication | Visitor Assistance

# Property Photography

Accommodation Photography
Social Media Creation
Promotion services

#### Transfer Services

To & From Airports/Ports - Accommodation
Destination of Your Choice
Guided Tours & Activities

# Website Development

Custom Property Websites
Direct Booking System | Payment Integration
Calendar Synchronization

#### Vehicle Rental

Vehicle Rental of Your Choice

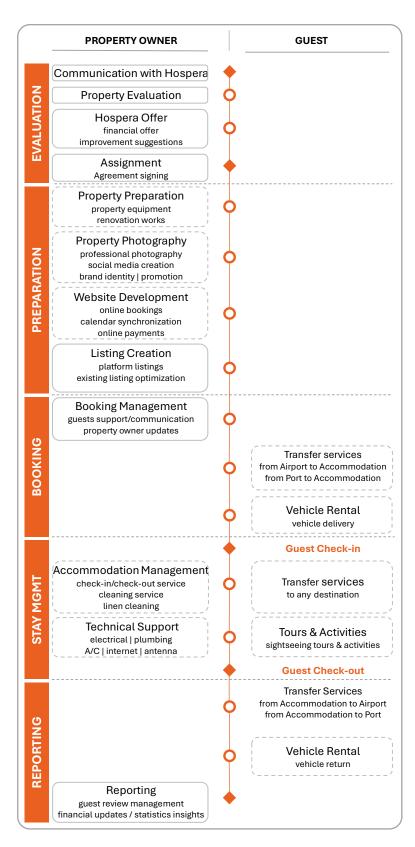
Because when you achieve your goals, we achieve ours!



## **Our Services**

# **Journey Roadmap**

The service journey roadmap is designed to provide you with a comprehensive, step-by-step presentation of our offerings and their delivery process, making it easier to understand and select the options that best suit your needs.





## **Services & Products**

## at a Glance

# Short-Term Rental Management

#### Digitalize Me

Property Listing Creation on Leading Platforms

#### Manage Me

Online Booking Management, Advisory Guest Communication/Support

#### Clean Me

Quality Cleaning Services & Concierge

#### Fix Me

Technical Support for Repairs & Renovations

# Website Development

#### Online Me

**SEO Optimized Websites** 

#### **Book Me**

**Direct Booking Systems** 

#### Sync Me

Calendar Synchronization

### Pay Me

**Direct Payment solution** 

# Property Photography & Digital Marketing

#### **Photo Me**

Professional Photography & Drone Services, Expert Editing

#### **Brand Me**

Brand Identity & Logo Design

#### Socialize Me

Social Media Profile Setup

#### **Promote Me**

**Advertising Campaigns** 

# Vehicle Rental

#### Wheel Me

Safe and Modern Rentals

# Transfer

## **Services**

#### **Shuttle Me**

Transport from and to Airport/Port

#### **Transfer Me**

Transport to Destinations of Your Choice

#### **Tour Me**

Activities and Tours, such as Boat Tours



## **Processes**

# **Evaluation | Proposal | Assignment**



## PROPERTY EVALUATION

#### **Property Evaluation**

At **Hospera**, we utilize specialized evaluation methods to ensure maximum performance and optimal management of your property. Our team approaches every project with precision and professionalism, tailoring our solutions to your unique needs.

In collaboration with you, we evaluate:

- Your needs as an owner: Understanding your goals and priorities to align with your vision.
- Your property's features: Identifying strengths and areas for improvement.
- **Desired rental price:** Securing competitive pricing based on current market trends and your property's characteristics.
- Our products and services: Offering tailored solutions to address your specific requirements.
- The strategy we will follow: Crafting a plan that ensures efficiency and high performance.

We are here to help you showcase the true value of your property.



# PARTNERSHIP PROPOSAL

Partnership Proposal & Optimization Strategies

At **Hospera**, our partnership is not just a formal process. It's a comprehensive experience designed to showcase the full potential of your property.

During the offer stage, our team thoroughly analyzes your property's needs, as well as your own as an owner. We provide tailored optimization proposals that include:

- **Optimal pricing:** Determining the ideal rental price using advanced analysis methods. Factors considered: market trends, property characteristics (e.g., location and condition), and your specific needs.
- **Visibility optimization:** Strategic and practical solutions to enhance your property's visibility on leading short-term rental platforms.
- **Aesthetic decoration:** Suggestions for upgrading the aesthetics of your space to make it more attractive to guests.
- **Essential & Optional equipment:** Guidance on essential and optional equipment to make your property functional, appealing, and fully compliant with regulations.

Together, we will bring ideas to life and transform your property into an ideal destination for guests!





# **ASSIGNMENT**

Assignment to Hospera Partnership Agreement

Assigning your property's management to **Hospera** is simple, transparent, and completely secure. Once you accept our offer, we summarize the tailored management model we designed together and proceed with signing a clear partnership agreement.

Why choose **Hospera** for your property assignment?

- Transparency & Trust: Our partnership agreement ensures full transparency. Every service is clearly outlined and mutually agreed upon, providing you with a complete understanding of the terms and offerings. This clarity helps build a relationship based on trust and mutual respect.
- **Simple process:** The signing process is quick and straightforward. It requires minimal preparation and can be completed in just a few minutes, saving you valuable time and effort.

With us, you can rest assured that your property is in expert hands, managed with professionalism and care.

# Trust Hospera!

# Together, we'll make it happen!



**Contact Us** 

+30 6981499760

hospera.gr